



SAMPLE SCHEDULE
MARKETING
 Suggested Sequence of Classes

First Semester	Second Semester
ENG-102 Composition & Speech I 4	ENG-103 Composition & Speech II 4
MAT-102 Intermediate Algebra* 4	MAT-140 Finite Math 3
BCA-101 Intro to Computers & Information Systems 3	Social Science class 3
Humanities class 3	Science class 3-4
General Education Elective* 3	ACC-111 Intro to Actg (if needed or elective) 3
SDV-199 College Essentials 1	Total 16-17
Total 17	
Third Semester	Fourth Semester
ACC-121 Principles of Accounting I 3	ACC-122 Principles of Accounting II 3
ECN-120 Principles of Macroeconomics 3	ECN-130 Principles of Microeconomics 3
MAT-156 Intro to Statistics 3	MAT-161 Business Statistics 3
Humanities class 3	Humanities class 3
BUS-185 Business Law I 3	General Education Elective* 3
Total 15	Total 15

Note: Please check with transfer institution for their specific requirements or check with a NIACC counselor/advisor for further transfer planning.

*Appropriate math level needed before enrolling in any math class. See NIACC catalog for list of General Education courses.

Suggested electives:

College Reading Strategies	Principles of Marketing	
Intro to Business	Ethics	Calculus (for Business)

- AA Degree meets the General Education Requirements for the College of Liberal Arts at most transfer institutions.
- Check with transfer institution for Foreign Language Requirement.
- Admission requirements vary from institution to institution. Contact the transfer institution or check with a NIACC counselor/advisor for assistance.
- Suggested schedule dependent on entry level of student.

Note: Business core courses should not be taken as web classes for the College of Business at the University of Northern Iowa.

Note: The University of Iowa and Iowa State University require MAT-165 Calculus (Business Calculus) as a prerequisite course for the College of Business.