

**Grain Marketing Plan - ACTUAL  
NIACC Farm  
2015**

**Corn**

132.5 acres (32% Farm; 68% Foundation)  
25513.32 bu (7799.94 bu Farm; 17713.38 bu Foundation)

<u>Date</u>	<u>Action</u>	<u>Total bu Produced</u>	<u>Farm Lab bu</u>	<u>Foundation Farm bu</u>	<u>Price/bu</u>	<u>Total Gross Value</u>	<u>Farm Lab %</u>	<u>Foundation Farm %</u>	<u>Total % Sold</u>	<u>Farm Lab % Sold</u>	<u>Foundation Farm % Sold</u>
2/10/2015	Forward Contract	1000	310	690	\$ 3.70	\$ 3,700.00	\$ 1,147.00	\$ 2,553.00	4%	4%	4%
6/25/2015	Forward Contract	1000	310	690	\$ 3.53	\$ 3,530.00	\$ 1,094.30	\$ 2,435.70	4%	4%	4%
6/26/2015	Forward Contract	1000	310	690	\$ 3.59	\$ 3,590.00	\$ 1,112.90	\$ 2,477.10	4%	4%	4%
7/1/2015	Forward Contract	1000	310	690	\$ 3.81	\$ 3,810.00	\$ 1,181.10	\$ 2,628.90	4%	4%	4%
7/10/2015	Forward Contract	1000	310	690	\$ 4.00	\$ 4,000.00	\$ 1,240.00	\$ 2,760.00	4%	4%	4%
11/6/2015	Cash Sale	16513.37	5249.99	11263.38	\$ 3.31	\$ 54,659.25	\$ 17,377.47	\$ 37,281.79	65%	67%	64%
12/30/2015	Cash Sale	4000	1000	3000	\$ 3.28	\$ 13,120.00	\$ 3,280.00	\$ 9,840.00	16%	13%	17%
		25513.37	7799.99	17713.38	\$ 3.39	\$ 86,409.25	\$ 26,432.77	\$ 59,976.49	100%	100%	100%

**Soybeans**

100.5 acres (27% Farm; 73% Foundation)  
6922 bu (2085.34 bu Farm; 4836.66 bu Foundation)

<u>Date</u>	<u>Action</u>	<u>Total bu Produced</u>	<u>Farm Lab bu</u>	<u>Foundation Farm bu</u>	<u>Price/bu</u>	<u>Total Gross Value</u>	<u>Farm Lab %</u>	<u>Foundation Farm %</u>	<u>Total % Sold</u>	<u>Farm Lab % Sold</u>	<u>Foundation Farm % Sold</u>
2/27/2014	Forward Contract	500	135	365	\$ 9.06	\$ 4,530.00	\$ 1,223.10	\$ 3,306.90	7%	6%	8%
6/26/2015	Forward Contract	500	135	365	\$ 9.17	\$ 4,585.00	\$ 1,237.95	\$ 3,347.05	7%	6%	8%
7/1/2015	Forward Contract	500	135	365	\$ 9.57	\$ 4,785.00	\$ 1,291.95	\$ 3,493.05	7%	6%	8%
10/16/2015	Cash Sale	3422	1180.34	2241.66	\$ 8.32	\$ 28,471.04	\$ 9,820.43	\$ 18,650.61	49%	57%	31%
12/30/2015	Cash Sale	2000	500	1500	\$ 8.10	\$ 16,200.00	\$ 4,050.00	\$ 12,150.00	29%	24%	31%
		6922	2085.34	4836.66	\$ 8.46	\$ 58,571.04	\$ 17,623.43	\$ 40,947.61	100%	100%	100%
						\$ 144,980.29	\$ 44,056.20	\$ 100,924.10			