

**Grain Marketing Plan ACTUAL
NIACC Farm
2016**

Corn

18695.69 bu (4446.14 bu Farm; 14249.55 bu Foundation)

<u>Date</u>	<u>Action</u>	<u>Total bu Produced</u>	<u>Farm Lab bu</u>	<u>Foundation Farm bu</u>	<u>Price/bu</u>	<u>Total Gross Value</u>	<u>Farm Lab %</u>	<u>Foundation Farm %</u>	<u>Total % Sold</u>	<u>Farm Lab % Sold</u>	<u>Foundation Farm % Sold</u>
2/16/2016	Forward Contract	750	165	585	\$ 3.35	\$ 2,512.50	\$ 552.75	\$ 1,959.75	4%	4%	4%
4/18/2016	Forward Contract	750	165	585	\$ 3.42	\$ 2,565.00	\$ 564.30	\$ 2,000.70	4%	4%	4%
6/14/2016	Forward Contract	750	165	585	\$ 4.00	\$ 3,000.00	\$ 660.00	\$ 2,340.00	4%	4%	4%
10/25/2016	Cash Sale	3945.69	951.14	2994.55	\$ 3.07	\$ 12,113.27	\$ 2,920.00	\$ 9,193.27	21%	21%	21%
10/26/2016	Price-Later Contract	12500	3000	9500							
12/5/2016	Cash Sale	5500	1000	4500	\$ 3.11	\$ 17,105.00	\$ 3,110.00	\$ 13,995.00	29%	22%	32%
1/3/2017	Cash Sale	7000	2000	5000	\$ 3.16	\$ 22,120.00	\$ 6,320.00	\$ 15,800.00	37%	45%	35%
		24195.69	5446.14	18749.55	\$ 3.18	\$ 59,415.77	\$ 14,127.05	\$ 45,288.72	100%	100%	100%

Soybeans

8677.02 bu (2611.01 bu Farm; 6066.01 bu Foundation)

<u>Date</u>	<u>Action</u>	<u>Total bu Produced</u>	<u>Farm Lab bu</u>	<u>Foundation Farm bu</u>	<u>Price/bu</u>	<u>Total Gross Value</u>	<u>Farm Lab %</u>	<u>Foundation Farm %</u>	<u>Total % Sold</u>	<u>Farm Lab % Sold</u>	<u>Foundation Farm % Sold</u>
2/12/2016	Forward Contract	300	93	207	\$ 8.79	\$ 2,637.00	\$ 817.47	\$ 1,819.53	3%	4%	3%
2/16/2016	Forward Contract	300	93	207	\$ 8.23	\$ 2,469.00	\$ 765.39	\$ 1,703.61	3%	4%	3%
4/18/2016	Forward Contract	300	93	207	\$ 9.03	\$ 2,709.00	\$ 839.79	\$ 1,869.21	3%	4%	3%
5/10/2016	Forward Contract	300	93	207	\$ 9.82	\$ 2,946.00	\$ 913.26	\$ 2,032.74	3%	4%	3%
5/10/2016	Forward Contract	300	93	207	\$ 10.02	\$ 3,006.00	\$ 931.86	\$ 2,074.14	3%	4%	3%
6/2/2016	Forward Contract	300	93	207	\$ 10.00	\$ 3,000.00	\$ 930.00	\$ 2,070.00	3%	4%	3%
6/10/2016	Forward Contract	300	93	207	\$ 11.00	\$ 3,300.00	\$ 1,023.00	\$ 2,277.00	3%	4%	3%
10/17/2016	Cash Sale	6577.02	1960.01	4617.01	\$ 8.95	\$ 58,864.33	\$ 17,542.09	\$ 41,322.24	76%	75%	76%
		8677.02	2611.01	6066.01	\$ 9.10	\$ 78,931.33	\$ 23,762.86	\$ 55,168.47	100%	100%	100%
						\$ 138,347.10	\$ 37,889.91	\$ 100,457.19			