

**Grain Marketing Plan ACTUAL
NIACC Farm
2017**

Corn

24799.70 bu (7233.32 bu Farm; 17566.38 bu Foundation)

<u>Date</u>	<u>Action</u>	<u>Total bu Produced</u>	<u>Farm Lab bu</u>	<u>Foundation Farm bu</u>	<u>Price/bu</u>	<u>Total Gross Value</u>	<u>Farm Lab %</u>	<u>Foundation Farm %</u>	<u>Total % Sold</u>	<u>Farm Lab % Sold</u>	<u>Foundation Farm % Sold</u>
1/10/2017	Forward Contract	1000	390	610	\$ 3.36	\$ 3,360.00	\$ 1,310.40	\$ 2,049.60	4%	5%	3%
1/20/2017	Forward Contract	1000	390	610	\$ 3.45	\$ 3,450.00	\$ 1,345.50	\$ 2,104.50	4%	5%	3%
2/10/2017	Forward Contract	1000	390	610	\$ 3.50	\$ 3,500.00	\$ 1,365.00	\$ 2,135.00	4%	5%	3%
6/8/2017	Forward Contract	1000	390	610	\$ 3.58	\$ 3,580.00	\$ 1,396.20	\$ 2,183.80	4%	5%	3%
7/10/2017	Forward Contract	1000	390	610	\$ 3.61	\$ 3,610.00	\$ 1,407.90	\$ 2,202.10	4%	5%	3%
11/8/2017	Cash Sale	19799.7	5283.32	14516.38	\$ 3.00	\$ 59,399.10	\$ 15,849.96	\$ 43,549.14	80%	73%	83%
		24799.7	7233.32	17566.38	\$ 3.10	\$ 76,899.10	\$ 22,674.96	\$ 54,224.14	100%	100%	100%

Soybeans

5170.34 bu (1444.58 bu Farm; 3725.76 bu Foundation)

<u>Date</u>	<u>Action</u>	<u>Total bu Produced</u>	<u>Farm Lab bu</u>	<u>Foundation Farm bu</u>	<u>Price/bu</u>	<u>Total Gross Value</u>	<u>Farm Lab %</u>	<u>Foundation Farm %</u>	<u>Total % Sold</u>	<u>Farm Lab % Sold</u>	<u>Foundation Farm % Sold</u>
1/10/2017	Forward Contract	300	72	228	\$ 9.17	\$ 2,751.00	\$ 660.24	\$ 2,090.76	6%	5%	6%
1/17/2017	Forward Contract	300	72	228	\$ 9.43	\$ 2,829.00	\$ 678.96	\$ 2,150.04	6%	5%	6%
1/18/2017	Forward Contract	300	72	228	\$ 9.50	\$ 2,850.00	\$ 684.00	\$ 2,166.00	6%	5%	6%
7/3/2017	Forward Contract	600	144	456	\$ 9.04	\$ 5,424.00	\$ 1,301.76	\$ 4,122.24	12%	10%	12%
7/10/2017	Forward Contract	300	72	228	\$ 9.56	\$ 2,868.00	\$ 688.32	\$ 2,179.68	6%	5%	6%
10/20/2017	Cash Sale	3370.34	1012.58	2357.76	\$ 9.05	\$ 30,501.58	\$ 9,163.85	\$ 21,337.73	65%	70%	63%
		5170.34	1444.58	3725.76	\$ 9.13	\$ 47,223.58	\$ 13,177.13	\$ 34,046.45	100%	100%	100%
						\$ 124,122.68	\$ 35,852.09	\$ 88,270.59			